

Mở Cửa · Open Doors

Selection Criteria for Cohort One

Two founders will be selected for Cohort One. Applications open on 20 October and close on 27 November 2026.

WHO THIS IS FOR

You are a woman founder. Your business is already working and selling. What you need now is access: introductions to people and organisations you cannot reach on your own.

WHAT THIS IS NOT

This is not an accelerator, and it does not provide money. Sponsors do not invest. If your product is not working yet, or your team is not yet in place, this programme is too early for you.

ELIGIBILITY · YOU MUST MEET ALL SEVEN

1	You are a woman and a Vietnamese citizen
2	You live in Vietnam
3	You started the business, own a significant share of it, and run it every day
4	Your company or household business is registered and works in Vietnam
5	Your business has traded for two years or more, and has sales today
6	Your business is a BritCham Vietnam member, or will join before we start (SME membership: VND 11.3m)
7	You speak good working English. We check this at interview

HOW TO APPLY

Applications close at 23:59 Vietnam time on Friday 27 November 2026.

Send your application to nhu.truong@britchamvn.com

Questions: hello@minhducfoundation.com

See page 2 for the documents you need.

WHAT THE PANEL LOOKS FOR

Access	You can name the people or organisations you need to reach, and why.
Goals	Two or three measurable goals for the next twelve months, with dates.
Time	You can give twenty hours over the year and follow up every introduction.
Clarity	You can explain your business and what you need in simple words.

TIMETABLE

20 Oct 2026	Applications open.
27 Nov 2026	Applications close.
9 Dec 2026	Founders selected and matched with sponsors.
4 Jan 2027	Programme starts. Growth plan agreed.
Dec 2027	Final showcase.

Two places. Meeting all seven criteria does not guarantee a place. We also match each founder to an available sponsor.

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What to Submit and How to Apply

Everyone who applies signs a declaration. We ask for documents only if you are shortlisted, before your interview.

WHAT TO SUBMIT

CRITERION	SEND WITH YOUR APPLICATION	SEND IF SHORTLISTED
1 Woman, Vietnamese citizen	Signed declaration	Citizen identity card (căn cước) or Vietnamese passport
2 Lives in Vietnam	Your current home address	Confirmation of residence (form CT07 from the VNeID app), or a recent utility bill in your name
3 Founder and owner	Your role, and the percentage of the business you own	Business registration certificate showing your name, or the list of members or shareholders
4 Registered and operating in Vietnam	Enterprise code (tax code), registered address and business address	Enterprise Registration Certificate, or household business registration certificate
5 Trading for two years, with sales	Date of first registration; revenue range for each of the last two years; number of paying customers	Financial statements or tax returns for the last two years
6 BritCham Vietnam member	Whether you are a member now; if not, confirmation that you will join if selected	Proof of membership before 4 January 2027
7 Working English	Your application, written in English	Interview

THE DECLARATION

"I confirm that I meet all seven eligibility criteria, and that everything in this application is true and complete. I understand that if any information is false or misleading, my application can be rejected at any stage, and I can be removed from the programme even after selection."

YOUR INFORMATION

We use your documents only to check that you are eligible. Only the selection panel sees them. If you are not selected, we delete your documents after the cohort is announced.

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